



GAZELEY



Total turnkey development solutions

Development and Project Management Services



Understanding...

The noblest pleasure is the joy of understanding.

Leonardo da Vinci

On behalf of our customers and stakeholders, we at Economic Zones World deliver solutions. We see our role as isolating our customers from the usual issues associated with project realisation.

We have skilled, in-house development and project management teams, and, as importantly, we have well-aligned supply chains who share our values and commitment to customer service.



At Economic Zones World, we are committed to delivering your needs. The values that govern our path to success are:

- **Service:**

We are highly committed to delivering value and quality.

- **Partnership:**

We work closely with our virtual teams including investors, architects, consultants and general contractors. This, combined with our collaborative approach, ensures consistency in service and flexibility for you, as a customer, throughout a project.

- **Quality:**

Delivered consistently.

- **Competitiveness:**

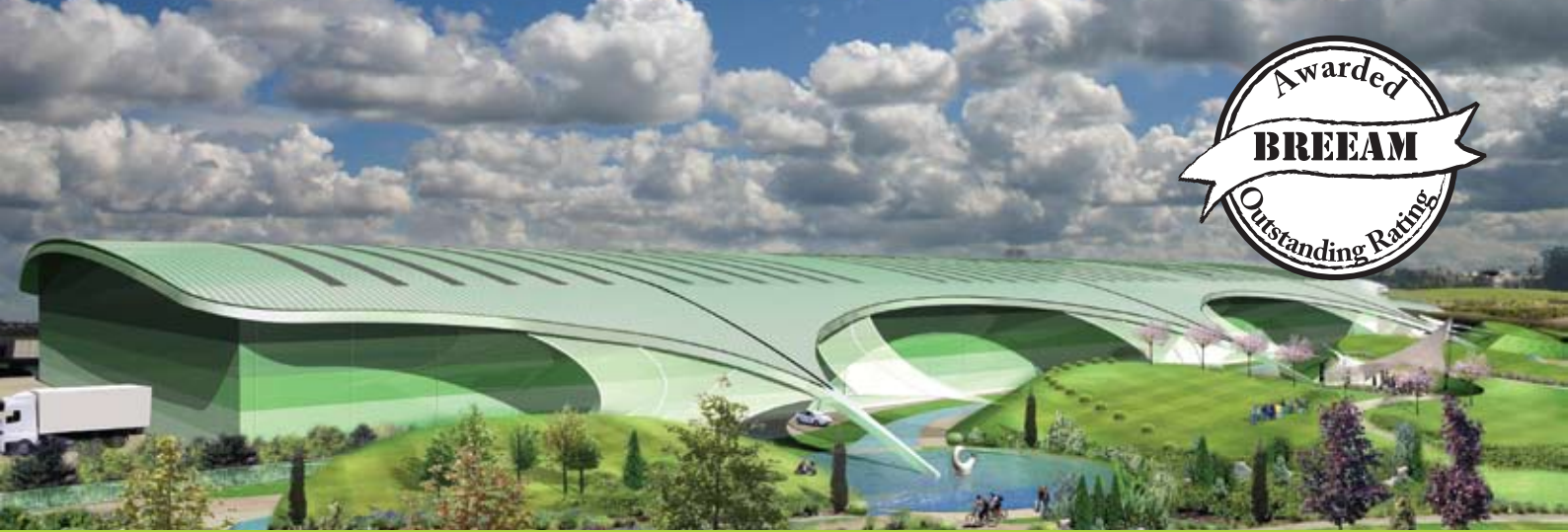
Our processes, buying power and relationships ensure that best prices are achieved.

- **Localisation:**

Project Managers familiar with the area will interact with you for ease and control.

Overall, we provide total turnkey development to plan, lead, organise and control the development process from inception to reality.





Engaging

... he only may be truly said to live and enjoy his being who is engaged in some laudable pursuit...
Sallust

We take responsibility for overall project delivery and adopt a whole business approach. Our services can be tailored to suit your needs and the specific needs of the project and could include:

- Site Acquisition
- Development Management
- Master Planning & Infrastructure
- Design Development
- Project Management
- Design Management & Value Engineering
- Total Turnkey Management to Completion

Our offering has a strong track record, in Gazeley, since 1987. We have delivered over six million sqm of modern, cost effective, high quality, logistics warehouse space across the globe. We understand the requirements and aspirations of today's global organisations, providing the most affordable buildings to accommodate some of the world's largest companies including Asda/Wal Mart, John Lewis, Procter & Gamble, Toyota, Volkswagen, Lamborghini, Honda, Merck and third-party logistics providers including DHL, Geodis, TNT, CEVA and Kühne + Nagel.

The combined offering of Gazeley and Jafza is now serving over 6000 customers worldwide. We remain committed to providing our customers with the same level of service in every region we operate.

We have experience in numerous developments varying significantly in size and complexity, all in building sustainable logistics space, quality warehouses and distribution parks across the globe. Our key goal is to maximize your profitability by enhancing your operations productivity, efficiency and optimizing the total cost of ownership. We endeavour to stay environmentally responsible in our planning and implementation and include a suite of sustainable initiatives on each project's specifications.

We can develop and manage the construction of key logistics sites creating sustainable distribution warehouses and parks. Our delivery protocols are recognised as industry leading.



Creating

...I am possessed by a fever for knowledge, experience and creation

Anais Nin

We provide a range of integrated management solutions based around four distinct phases in the project cycle:

Predevelopment

We begin by ensuring all requirements are understood from the outset, and a full scope is established. Needs are considered and solutions offered that range from organizing project funding to creation and review of all agreements required to ensure that the project proceeds. Before commencement, we ensure that a commercially viable solution has been agreed; that all contracts are administered appropriately and that all stakeholders have a clear and shared vision of a successful project.

Development initiation and implementation

At the development stage we freeze on scope, translating the design briefs into an overall project execution plan that covers budgets. The project schedule and procurement planning is done to get on board all required services and consultants. A responsibility matrix is established and the project is set in motion. Our goal at this stage is to create a full template to deliver performance specifications while taking on the entire ownership.

Construction

Our methods and supply chain relationships guarantee success.

A key service offering we bring to the table is the award winning G. Track – a process that allows us to deliver a building as large as 20,000 sqm in 12 weeks.

Handover

We take full responsibility for a holistic handing over of all projects.

Strong project teams are the foundation to success of a project

Our basic team organization, though customizable to specifically suit the needs at hand, always focuses on a single, accountable point of contact. Through this point, you will have your services orchestrated ranging from contact with authorities to interaction on an ongoing basis with contractors, design consultants, commercial managers and construction supervisors among others.

Our seasoned project team consists of some of the best talent in the region and offers a strong range of in-house project capabilities. Our teams come with superb backgrounds including degrees from various universities around the world and global experience in Engineering & Engineering Management for various types of development – Industrial & Low, Medium & Tall Buildings, Roads, Bridges & Utility Infrastructures including mixed used developments.





And committing to a journey of delivery...

A journey of a thousand miles begins with a single step.

Lao Tzu

Economic Zones World is the global provider of sustainable industrial and logistics infrastructure solutions. We aim to create a robust network of economic zones, technology, logistics and industrial parks as well as build-to-suit developments across the world.

Our Development & Project Management Service has been the outcome of combined knowledge and experience of Jafza's and Gazeley's development, engineering and project management disciplines, a unique pool of expertise can be leveraged to add significant value.

Over the last year, EZW won the 'Innovator of the Year' at the Middle East Logistics Award, while Jafza won the 'Best Logistics Park – Sea'. EZW also ranked in the top three in the 'GCC Employer of the Year' Award. Jafza was the 2nd Runner-up in the Arabia CSR Awards 2009, while EZW was placed in the Middle East CIO Top 20 award. Gazeley has won the 'Green Award' and 'The Most Creative Award' for its innovative concept, environmentally sound design and effective use of progressive green technology at its green initiative, an Elizabethan Perfume Garden at the Chelsea Flower Show in UK.

Also won was the 'Sustainability Award' at Property Week Midlands Property Awards for innovation in the championing of the green agenda over the past 12 months. The prestigious LEAF (Leading European Architects Forum) 'Best Sustainable Development Award'; IAS 'Green Award' and Hamburg's 'Hanse Globe Award' for Sustainability were other accolades.

To us though, nothing speaks louder than the words of our satisfied customers...

DHL

"Besides offering the best construction qualities Gazeley was the only company with the capacity to develop the project according to our needs."

P&G

"We are extremely satisfied with our partnership with Gazeley who perfectly responded to our specifications working hand-in-hand to design and construct a facility within exceptionally short timeframes – a great achievement."

"Gazeley was able to take account of our constraints and apply its know-how and especially its environmental approach in delivering our needs. This centre is our largest stand-alone distribution unit in the Western European region"



EZW's current portfolio includes Jafza, one of the world's largest free zones; Gazeley, a global developer of highly efficient, carbon-positive logistics and industrial spaces; TechnoPark, a research driven business and industrial park; and Dubai Auto Zone, a comprehensive market place for the Auto industry.

